

# Snapshots from the 2013 Pressure Washing Seminar in Albany

by Allison Hester, Editor

From March 14 through 17, I joined with around 120 contract cleaners and vendors in Albany, New York, for the 2013 Pressure Washing Seminar, sponsored by Matt Norman and Jack Evans of Contractor Education Services.

There they experienced education-packed days filled with seminars, presentations, demonstrations, exhibits and networking.

“I can’t say I liked any one thing best,” said John Suberbielle of It’s So Clean in Austin, Texas, who attended all four days of the event. “I was looking for information about starting a pressure washing business so everything I heard from the hosts and presenters, from vendors and from talking shop with the other attendees was all ‘grist for the mill.’”

Ed Burgess of ELB Power Washing Services in Norton, Massachusetts, also attended all four days. “I found the pre-seminar classes helpful as well as speaking with the vendors,” he said. “Just as important was the networking. I learned a few things by picking some brains and made several new friends.”

The networking opportunities also stood out for Andy Reinsel of A2Z Pressure Washing, LLC, in Pittsburgh, Pennsylvania – a self-proclaimed “newbie” to the industry – who arrived at the Thursday evening get together. “I gained a lot of information that will be helpful in my new venture, but I would have to say that the networking was my favorite. I met a lot of great people and a few really stood out,” he explained. “Tom Vogel (ACR Products) and Barry Riddell (Cyclone Pressure Washing), in particular, flooded my brain with tons of information and direction based off their many years in the industry.”

Michael Albaladejo with Thunder Wash Pressure Washing “liked all the new information I learned to help me do my job better, like how to clean roofs in a whole new way,” he explained. “I learned a lot of new tactics to apply while working.”

Each contractor interviewed agreed that the event was well worth attending, and that the knowledge and connections gained will help them grow their businesses. “I plan on attending more events like this if the future,” added Reinsel. “They are a wealth of knowledge that a newbie or veteran can’t afford to miss!”

Burgess agreed, concluding that “Jack and Matt did great!”





# Classifieds: Products & Services

[www.SkyPro.com](http://www.SkyPro.com)

Automated window cleaning systems. A safe way to clean windows, frames and exterior of high rise buildings. Call 800-699-0251 or 651-967-9031.

[www.PowerWash.com](http://www.PowerWash.com)

Mobile power wash equipment, schools, training, videos, environmental supplies & maintenance services. Call for a free catalog, 800-433-2113.

[www.PWNA.org](http://www.PWNA.org)

Power Washers of North America. For certification or membership information, visit our website, email [info@pwna.org](mailto:info@pwna.org), or call 800-393-7962.

To Advertise in our New  
Classifieds Section

Contact Jenna Horsley  
[jenna@ecleanmag.com](mailto:jenna@ecleanmag.com)